

Erol Esentürk

Monopoli Sigorta



“ I saw an opportunity to simplify people's lives by grouping insurance policies. ”

COUNTRY	Turkey
INDUSTRY	Financial Services
EMPLOYEES	11
YEAR SELECTED	2008
PARTNER	Izzet Bonofiyel
WEBSITE	www.monopolisigorta.com

COMPANY SNAPSHOT

Having partnered with the world's fifth-largest insurance provider, Erol and Izzet's company MonoPoli offers an innovative product in which all of a client's insurance policies are grouped into one policy that expires on the same due date. Previously unheard of in Turkey, this product has resulted in an 82% conversion rate for first-visit clients. The company continues to grow and innovate in the traditionally slow-to-change insurance industry.

ENDEAVOR AND MONOPOLI SIGORTA

Most recently, the Entrepreneurs received introductions to potential customers, and assistance in the areas of sales and marketing.

Izzet and Erol demonstrate commitment by occasionally speaking at universities.